Company Tracking Number: AR B 0114 PRF AP2010X3

TOI: MS09 Medicare Supplement - Other 2010 Sub-TOI: MS09.000 Medicare Supplement Other 2010

Product Name: Combination Applications

Project Name/Number: /

## Filing at a Glance

Company: Bankers Fidelity Life Insurance Company

Product Name: Combination Applications SERFF Tr Num: BFLI-126620667 State: Arkansas TOI: MS09 Medicare Supplement - Other 2010 SERFF Status: Closed-Approved- State Tr Num: 46097

Closed

Sub-TOI: MS09.000 Medicare Supplement Co Tr Num: AR B 0114 PRF State Status: Approved-Closed

Other 2010 AP2010X3

Filing Type: Form Reviewer(s): Stephanie Fowler

Authors: Jill Jones, Bridgett Williams, Tina Cunningham, Lyn Ezell, Sharon White, Ron Crow

Date Submitted: 06/30/2010 Disposition Status: Approved-

Closed

Disposition Date: 07/19/2010

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

#### **General Information**

Project Name: Status of Filing in Domicile: Authorized
Project Number: Date Approved in Domicile: 06/18/2010

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Domicile Status Comments:

Market Type: Individual

Group Market Size:

Group Market Type:

Filing Status Changed: 07/19/2010 Explanation for Other Group Market Type:

State Status Changed: 07/19/2010

Deemer Date: Created By: Jill Jones

Submitted By: Tina Cunningham Corresponding Filing Tracking Number:

Filing Description:

These applications will be used to underwrite our individual Medicare Supplement and life insurance products, as well as our Short-Term Care nursing facility confinement policy.

# **Company and Contact**

#### **Filing Contact Information**

SERFF Tracking Number: BFLI-126620667 State: Arkansas
Filing Company: Bankers Fidelity Life Insurance Company State Tracking Number: 46097

Company Tracking Number: AR B 0114 PRF AP2010X3

TOI: MS09 Medicare Supplement - Other 2010 Sub-TOI: MS09.000 Medicare Supplement Other 2010

Product Name: Combination Applications

Project Name/Number:

Tina Cunningham, Compliance Analyst L1 tcunningham@atlam.com
4370 Peachtree Road NE 404-266-5723 [Phone]
Atlanta, GA 30319 404-926-4092 [FAX]

**Filing Company Information** 

Bankers Fidelity Life Insurance Company CoCode: 61239 State of Domicile: Georgia 4370 Peachtree Rd NE Group Code: 587 Company Type: Life & Health

Atlanta, GA 30319 Group Name: 61239 State ID Number:

(404) 266-5600 ext. [Phone] FEIN Number: 58-0658963

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## Filing Fees

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? Yes

Fee Explanation: \$25.00 per form @ 2 forms

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

 Bankers Fidelity Life Insurance Company
 \$50.00
 06/30/2010
 37662983

 Bankers Fidelity Life Insurance Company
 \$50.00
 07/02/2010
 37717343

SERFF Tracking Number: BFLI-126620667 State: Arkansas 46097

Filing Company: Bankers Fidelity Life Insurance Company State Tracking Number:

Company Tracking Number: AR B 0114 PRF AP2010X3

TOI:  $MS09\ Medicare\ Supplement-Other\ 2010$ Sub-TOI: MS09.000 Medicare Supplement Other 2010

Product Name: Combination Applications

Project Name/Number:

# **Correspondence Summary**

## **Dispositions**

Status	Created By	Created On	Date Submitted
Approved- Closed	Stephanie Fowler	07/19/2010	07/19/2010

SERFF Tracking Number: BFLI-126620667 State: Arkansas
Filing Company: Bankers Fidelity Life Insurance Company State Tracking Number: 46097

Company Tracking Number: AR B 0114 PRF AP2010X3

TOI: MS09 Medicare Supplement - Other 2010 Sub-TOI: MS09.000 Medicare Supplement Other 2010

Product Name: Combination Applications

Project Name/Number: /

## **Disposition**

Disposition Date: 07/19/2010

Implementation Date:

Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: AR B 0114 PRF AP2010X3

TOI: MS09 Medicare Supplement - Other 2010 Sub-TOI: MS09.000 Medicare Supplement Other 2010

Product Name: Combination Applications

Project Name/Number: /

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Flesch Certification	Accepted for	Yes
		Informational Purposes	5
Supporting Document	Application	Approved	Yes
Supporting Document	Health - Actuarial Justification		Yes
Supporting Document	Outline of Coverage		Yes
Supporting Document	Statement of Variability	Accepted for	Yes
		Informational Purposes	3
Form	Application for Insurance - Preferred	Approved	Yes
	Underwriting Class		
Form	Application for Insurance - Standard	Approved	Yes
	Underwriting Class		

Company Tracking Number: AR B 0114 PRF AP2010X3

TOI: MS09 Medicare Supplement - Other 2010 Sub-TOI: MS09.000 Medicare Supplement Other 2010

Product Name: Combination Applications

Project Name/Number: /

## Form Schedule

Lead Form Number: B 0114 PRF AP2010X3

Schedule	Form	Form Type Form Name		Action	<b>Action Specific</b>	Readability	Attachment
Item	Number				Data		
Status							
Approved	B 0114	Application	/Application for	Initial		58.990	B 0114 PRF
07/19/2010	) PRF	Enrollment	Insurance - Preferred	d d			AP2010X3
	AP2010X3	Form	<b>Underwriting Class</b>				doe.pdf
Approved	B 0115	Application	/Application for	Initial		61.030	B 0115 STND
07/19/2010	STND	Enrollment	Insurance - Standard	l			AP2010
	AP2010	Form	<b>Underwriting Class</b>				doe.pdf

# BANKERS FIDELITY LIFE INSURANCE COMPANY 4370 Peachtree Road, N.E., P.O. Box 105185, Atlanta, GA 30348-5146

# **APPLICATION FOR INSURANCE** PREFERRED UNDERWRITING CLASS PLEASE PRINT

Agent/Broker Name	1 0	
	JOBA HORN	
Agent # Med. Supp	Agent # Whole Life	Agent # Short-Term Care
00001	00001	00001

		Place (State) Born Height &					Hoight 9 Waig	whi	
Proposed Insured			of Birth	Age Mo.	Born Day Yr	Height & Weig	Lbs.		
pho O One.	00000	0001	m	CA	65 06	e 01 45	6 2 18	30	
Residence Address (Street or Route & B	City			ounty	State		Zip Code		
# 1 Main Street		Cuty		C	0	ST	30 c	00-000	)
Telephone Number	ne to Call:	⊗ ⊒AM	Proposed	Insured	E-mail Addre	ess:	Mail	Policy To: Insure	
PRINT—To whom should premium notices	be sent?								
Payor name						ne number_	)		
Complete Address:									_
SELECT THE COV	ERAGE Y	OU WANT BY C	HECKING	THE A	PPROPRIA	TE BOXES	BELOW		
MEDICARE SUPPLEMENT PLANS*:  A C F High Deductible F ** *Some plans not available in all states.	G □K	MEDICARE SUI MODAL PREMI	UMS-choo	ose one	e column:	Dis	ousehold scount	without Househol Discount	ld
Open Enrollment:	llli	Monthly Bank Di	raft Premiun	n		<b>3</b> X	7x. xx	\$	_
(a) Is the Proposed Insured eligible for cove under the "Open Enrollment" period (the	six month	5% Household				-	.95	N/A	_
period beginning with the first month in w Proposed Insured is both age 65 or olde	and	equals Monthly Other Modes: El					V.XX	\$	_
enrolled in Medicare Part B)? Ye								\$	_
(b) Is the Proposed Insured eligible for covera the 63-day (90-days in WY only) "guarant	ee issue"	OR if Monthly				+ \$			_
period ?	es 🛂 No	*If the Proposed In:	*If the Proposed Insured does not qualify for the Household Discount, the full modal premium will be required.						_
SHORT-TERM CARE*:	DREMILI	M CLASS:				MIUM MOD			_
*Not available in KS, ND, OR, SD,TX or WA	Non-To		acco**			Innual		pthly Direct*	
Daily Benefit: \$ 200.00		ed any tobacco product in the last 3 years.				☐ Semi-Annual ☐ Monthly Bank Draft**			
minimum \$20**- maximum \$200 **\$30 in GA		Supplement applicants qualified for open enrollment			nent 🔲 C	☐ Quarterly ☐ Monthly Credit Card**			
	or 63-day	guarantee issue will automatically be given Non-				*Not available on Life			
Benefit Period (days): 180 ☑ 360		Supplement applicants who are not qualified for open				**Requested Draft Date			
Inflation Rider: Yes No		t or 63-day guarantee issue and have used tobacco n the last 3 years are not eligible for Preferred rates.							
LIFE INSURANCE*:	BILLING	TVPF:			INIT	IAI PREMII	ЈМ СОМРИТ	TATION:	_
Level Whole Life	Individ		nilv*					\$ XXX.XX	
☐ Endowment at Age 100		Family Billing Form B 0						\$ X 4 4 . X x	
Requested Face Amount \$30,000.00						One-Time Policy Fee\$\$\$			
Automatic Premium Loan: Yes Do	2,000	TED EFFECTIVE							2
*Includes Accelerated Death Benefit Rider and Waiver	Medicare S	Supplement:	0-01-10			Modal Policy Fee			
of Premium Rider.**  **Waiver of Premium not available in KS or SC	Life Insura	nce:	01-10			neck/money orde		4 197, 7-	
waiver of Fremium not available in No of SC	Short-Tern	n Care:O	01-10				for initial premi	ıım	
							•	t Date	
HOUSEHOLD DISCOUNT* INFORMA	     ION—PL	EASE ANSWER	R BOTH Q	UESTI					
1. The Proposed Insured has continuo									
person is also applying for this cove								🗹 Yes 🗆 N	No
If "yes" please complete the informa	ion regard	ing relationship	to applican	t below	1.				
<ol><li>The Proposed Insured has continued</li></ol>								=7	
person has an existing Medicare Su								🗅 Yes 🖼 N	Vo
	If "yes" please complete the information regarding relationship to the Proposed Insured below.								
3. Name: John D. Obe									_
Relationship to Applicant: Spous									_
□ Application Pending or Existing F	olicy Num	ber:							_
* If the Proposed Insured does not q			scount, the	full mo	odal premiu	um will be re	equired. The	discount is	
applicable to the Medicale oupplet	applicable to the Medicare Supplement policy ONLY.								

			WIEDICAR		1 3 3 3 4 4 1 1 1					
4.	(a) Medicare claim number	00-00	-0001-AB	(Reco	ord full, compl	lete number fro	m Medicare card	1.)		
	(b) Is the Proposed Insured cove (c) Is the Proposed Insured cove (d) Is the Proposed Insured cove	ered under M ered under M ered under S	Medicare Part A? Medicare Part B? Social Security Disabili	ity?	Yes Yes	□ No □ No □ No	If "Yes," eff If "Yes," eff If "Yes," eff	ective date ective date	1001-10	
5.	If you lost or are losing other health insurance coverage and received a notice from your prior insurer saying you were eligible for guaranteed issue of a Medicare supplement insurance policy, or that you had certain rights to buy such a policy, you may be guaranteed acceptance in one or more of our Medicare supplement plans. Please include a copy of the notice from your prior insurer with your application. PLEASE ANSWER ALL QUESTIONS. Please mark Yes or No below with an "X" to the best of your knowledge.									
	(A) Did you turn age 65 in the last 6 months?  (B) Did you enroll in Medicare Part B in the last 6 months?  (C) If yes, what is the effective date?  (D) Are you covered for medical assistance through the state Medicaid program? (NOTE TO APPLICANT: If you are participating									
	in a "Spend-Down Program"  (a) If yes, will Medicaid pay (b) Do you receive any bene  (E) If you had coverage from any a Medicare Advantage plan, leave "END" blank.	and have no your premiul fits from Me y Medicare p or a Medica	ot met your "Share of on this Medicare so dicaid OTHER THAN plan other than originare HMO or PPO), fill in	Cost," suppler payme I Medi n your	please ansiment policy ents toward care within start and en	wer "NO" to ? I your Medic the past 63 nd dates bel	this question. are Part B predays (90 days ow. If you are	emium?s in WY) (for exam s still covered unde	Yes No No Yes No Ple,	
	(a) If you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare supplement policy?  (b) Was this your first time in this type of Medicare plan?  (c) Did you drop a Medicare supplement policy to enroll in the Medicare plan?  (F) Do you have another Medicare supplement policy in force?  (a) If so, with what company, and what plan do you have?									
	(b) If so, do you intend to rep (G) Have you had coverage undended employer, union or individual	place your c er any other	urrent Medicare suppl health insurance with	in the	past 63 day	ys? (90 days	in WY) (for e	example, an		
	<ul><li>(a) If so, with what company</li><li>(b) What are your dates of company</li></ul>	and what k overage und	nd of policy? der the other policy? If	you a	re still cove					
	Start date	E CONTRACTOR	LIFE & SH					The part of the same of		
A1 6.	NSWER THE FOLLOWING Q Is the Proposed Insured a le If "No," is the Proposed Insu If "Yes," provide the following	gal citizen ired a Pern	IF APPLYING FOR of the United States nanent Resident?	LIFE or its Yes	INSURAI s possessi	NCE OR S	verage is n		Yes No	
	I.N.S.#	CATEGORY	RESID	ENT SIN	CE		CARD EXP	PIRES		
7.	PRESENT INSURANCE: Does care insurance currently in for List all life or health insurance.	ce or pendi	ng with any company	y?				cility or long-term	Yes No	
	Name of Co	mpany		Po	licy No.	Туре	of Policy	Coverage To Be Replaced?	Termination Date MoYr.	
								Yes No		
		and a significant	(1) 对关系有限的复数	LIF				Yes No		
0	Name of Driver Boardinian (inc)	Deletionship	Casial Casurity No. //f km		The state of the s		Address		Tolombono No	
8.	Name of Primary Beneficiary(ies)	Relationship	Social Security No. (If kno		manufacturist street	Same	Address	-	Telephone No.	
	Some D. Auc	ware		0.2		Jame			serve	
	Name of Contingent Beneficiary(ies)	Relationship		-	Address				Telephone No.	
	John D. Doe Jr.	Son	000-00-000	03	Same				same	
	Name of Payor (if other than insured)	Relationship	Social Security No. (If kno	own)			Address		Telephone No.	
	Name of Owner (If other than Insured)	Relationship	Social Security No. (If known	own)	Address Teleph					

			SHORT-TERM CARE					
	(a) Is the Proposed Insure	ed currently covered has the Proposed Ir	LYING FOR SHORT-TERM CARE: (not available in KS, ND, OR, SD, TX d under Medicaid?	Yes Mo				
AL FC	LAPPLICANTS: IF THE AT OR OPEN ENROLLMENT C	NSWER TO ANY PA PR 63-DAY (90 DAY	ART OF QUESTION 10 – 13 IS "YES," COVERAGE IS NOT AVAII 'S IN WY ONLY) GUARANTEE ISSUE, DO NOT ANSWER QUE	ABLE. IF ELIGIBLE STIONS 10 – 16.				
10.	(a) Acquired Immune Defice Human Immunodeficier	ciency Syndrome (Ancy Virus (HIV)?	had or been medically diagnosed with or treated for: IDS), AIDS Related Complex (ARC), or tested positive for the achs or Wolman's?	Yes ☑ No				
11.	assistance with normal (b) been confined to a whe condition or on the adv (c) been medically advised	pital 2 or more times activities of daily liv elchair or require th ice of a physician? I to have surgery or	s or to a nursing facility, or receiving home health care or ing, such as dressing, bathing, eating, transferring or toileting?e use of a wheelchair or motorized mobility aid due to a medical treatment or hospital/nursing facility confinement and not done so					
12.	(a) heart attack, stroke of a	any kind, congestive	nad, been medically diagnosed with, or treated for: heart failure, or amputation due to disease?ing Type A)?					
13.	8. In the past 5 years, has the Proposed Insured had, been medically diagnosed with, or treated for:  (a) emphysema, chronic obstructive pulmonary disease (COPD), chronic bronchitis, or used supplemental oxygen?							
	Has the Proposed Insured	used any tobacco pr	ny organ or tissue (excluding corneal transplants)?roducts in the last 3 years? <b>If "Yes" non-tobacco rates are not ava</b>					
15.			d is currently taking or has been medically advised to take: parate page and have Proposed Insured sign and date.)					
	Medication	Amount	Condition for Which Prescribed	Currently Taking?				
	none			Yes No Yes No Yes No				
17.	Physician's name:	Bob  Healing La  BED INSURED: (a)	Telephone number of the Proposed Insured's primary care physical Telephone number 123-450	u purchase this policy,				
			verage and decide if you need multiple coverages. (c) You may be elig					

Medicaid and may not need a Medicare supplement policy. (d) If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension. (e) If you are eligible for, and have enrolled in a Medicare supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare supplement policy under these circumstances, and later lose your employer or union-based group health plan, your suspended Medicare supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan. If the Medicare supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension. (f) Counseling services may be available in your state to provide advice concerning your purchase of Medicare supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-Income Medicare Beneficiary (SLMB).

B 0114 PRF AP2010X3 (6-10)

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Section 2
Name and Address of the Owner, where
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WR
0.6

18. I, the undersigned Applicant, hereby apply to Bankers Fidelity Life Insurance Company for a policy to be issued solely and entire in reliance on my written answers to the above questions. I represent that the answers given are, to the best of my knowledge are belief, true. I agree the policy shall not be effective unless it has actually been issued, received by the Owner and the fire premium paid and honored upon first presentation, all during the Proposed Insured's lifetime and before any change the Proposed Insured's health as stated herein. I have received an outline of coverage and a "Guide To Health Insurance F People With Medicare."
The undersigned Applicant and/or Proposed Insured and agent state that the Applicant and/or Proposed Insured have read on had read to him the completed application and that the Applicant and/or Proposed Insured realize that any false statement of material misrepresentation in the application may result in loss of coverage under the policy (ies), subject to the "Incontestability and/or "Time Limit On Certain Defenses" provision of the policy.
CAUTION: If the answers on this application are materially incorrect or untrue, Bankers Fidelity Life Insurance Company materially have the right to deny benefits or contest your policy, subject to the "Time Limit On Certain Defenses" provision of the Polic
WARNING: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, informatic concerning any fact material thereto may be committing a fraudulent insurance act, which is a crime and could subject such person criminal and civil penalties.
I am applying for a Medicare Supplement policy and/or Short-Term Care policy. I have received an outline of coverage and a "Guide To Health Insurance For People With Medicare" (if age 65 or older)
I am applying for life insurance. I have received a "Life Insurance Buyer's Guide."
Dated at City ST , on OGOI-10 X Proposed Insured's signature. Please read item 18 before signing.
x Doe agent 00001 x
Agent's signature Applicant's signature, if not Proposed Insured
Is any of this insurance being purchased to replace or change any existing insurance or annuities?
I have sold the following health insurance policies to the Proposed Insured within the past 5 years which are no longer in force:
I, the undersigned agent, certify that: (1) I have personally interviewed the Proposed Insured; (2) I have accurately recorded the information supplied by the Applicant and/or Proposed Insured; and (3) I have given the Applicant and/or Proposed Insured an outline of coverage for the policy applied for and a "Guide To Health Insurance For People With Medicare." (if applying for Medicare Supplement or Short-Term Care age 65 or older) and a "Life Insurance Buyers Guide," (if applying for Life Insurance).
I certify that to the best of my knowledge and belief the Medicare Supplement coverage applied for herein does not duplicate coverage the Proposed Insured currently has in force (if applying for Medicare Supplement).
Is the Proposed Insured related to you?  Yes  No If "Yes," explain relationship:  Self  Self  Self  Im
I certify that I have independently verified the Proposed Insureds identity as required by the USA Patriot Act (PL107-56) by viewing or through a U.S. Federal or state government-issued photo I.D.:  Divivers License Passport Government-issued identification card Other
Dated at City and State , on Qo-O1-iO X Agent's signature O0001  Agent's number
Co-signature (if required)

# **BANKERS FIDELITY LIFE INSURANCE COMPANY** 4370 Peachtree Road, N.E., P. O. Box 105185, Atlanta, GA 30348-5146

## APPLICATION FOR INSURANCE STANDARD UNDERWRITING CLASS

PLEASE	PRINT

Agent/Broker Name	
Joe Aere,	at
Agent # Medicare Supplement	Agent # Whole Life
0000	00001

		PLEAS	SE PRINT	I Diag	e (State)		orn	Height & W	Noight
Proposed Insured	Social Sec	urity No.	Sex of	Birth Ag	e Mo.	Day Yr.	Ft. In.	Lbs.	
John D. Oce		00000	0001		0A 65		1 45	6 2	180
Residence Address (Street or Route & Bo	ox No.)	City		County	′	State	3000	Zip Code	
Telephone Number		S PAM	Proposed	Insured E-mai	I Address:	JI	-	olicy To:	neurod
(133) 4567890 Best Tim	e to Call:	PM □ PM		nddoe		.com	Wall		Agent
PRINT—To whom should premium notices I	oe sent?	Same address	ta-P				-		
Payor name					Phone nu	<sub>ımber</sub> (	)		
Complete Address:									
SELECT THE COVI	ERAGE Y	OU WANT BY C	HECKING	THE APPRO	OPRIATE B	OXES BE	LOW		
MEDICARE SUPPLEMENT PLANS*:  A C High Deductible F C C *Some plans not available in all states.	G □K	MEDICARE SUR MODAL PREMI			ımn:	with House Discour		vithout House Discount	
Open Enrollment:		Monthly Bank Dr	aft Premiur	m	_	\$ 444	XX S	<u>;</u>	
(a) Is the Proposed Insured eligible for covera		5% Household	Discount if	qualified	-	x .95		N/A	
under the "Open Enrollment" period (the s period beginning with the first month in wh		equals Monthly	Bank or C	redit Card Pro	emium =_	\$ ***	* 1	;	
Proposed Insured is both age 65 or older enrolled in Medicare Part B)?		Other Modes: El							
(b) Is the Proposed Insured eligible for coverage		OR if Monthly I	Direct Bill a	dd \$2 service	fee + =	\$		<u> </u>	
the 63-day (90-days in WY only) "guarante period?			Total	Initial Premi	um Due =	\$ XXX	4	;	
If "Yes," proof must be submitted.		*If the Proposed Insured does not qualify for the Household Discount, the full modal premium will be requ					will be required.	]	
LIFE INSURANCE:  LEVEL Whole Life*  Modified Whole Life**  Requested Face Amount \$ 20,000.00  Automatic Premium Loan:	*Has not us  **Medicare or 63-day Tobacco ra Medicare enrollment	Non-Tobacco* Tobacco**  Is not used any tobacco product in the last 3 years.  Idedicare Supplement applicants qualified for open enrollment 63-day guarantee issue will automatically be given Non-  sobacco rates.  Idedicare Supplement applicants who are not qualified for open enrollment or 63-day guarantee issue and have used tobacco roducts in the last 3 years are not eligible for Preferred rates.			PREMIUM MODE:  Annual  Semi-Annual  Quarterly  Monthly Direct*  Monthly Bank Draft**  Monthly Credit Card**  *Not available on Life  **Requested Draft Date				
** Not available in AR, KS, MD, MO, NC, ND,	BILLING	ING TYPE:			INITIAL P	REMIUM	OMPUTA	TION:	
WA, WV or WI	Individ							\$ XXX.X	
£	*Complete I	Family Billing Form B 0	129 FB/LB					\$ <u>xxx</u> \$ <u>xx</u>	
	REQUES	TED EFFECTIVE	DATE:		Total Amount Paid\$ X V V				
		Supplement: C				oney order incl			
	Life Insura	ince: O6	01-10	)		redit card for in			
HOUSEHOLD DISCOUNT* INFORMAT								ate	
<ol> <li>The Proposed Insured has continuous person is also applying for this covers If "yes" please complete the informati</li> </ol>	usly reside age	ed with another	person for	the last 12	months an	d the othe	r	Yes [	□ No
The Proposed Insured has continuous					months an	d the othe	r		
person has an existing Medicare Su	oplement	policy with Bank	ers Fideli	ty Life Insura	ance Comp	oany		🗅 Yes 🛚	<b>■</b> No
If "yes" please complete the informat	_			X.*X					
3. Name: And lines to The control of the co		in a Oth a w							
Relationship to Applicant: Spouse									
Application Pending or Existing Po									
* If the Proposed Insured does not quapplicable to the Medicare Supplem			scount, the	: iuii modal p	remum w	ıı be requi	rea. The C	iiscount is	

(Application continued on next page)

			MEDICAR	E SUF	PLEMEN	Ī		
4.	(a) Medicare claim number		-10001-AB	(Record	full, complete n	umber from Medicare card.	)	
	(b) Is the Proposed Insured cove (c) Is the Proposed Insured cove (d) Is the Proposed Insured cove	ered under N ered under S	Medicare Part B? Social Security Disabili	ty?	🖳 Yes 👊	No If "Yes," effe	ective date	
5.	issue of a Medicare supplement i more of our Medicare supplement QUESTIONS. Please mark Yes of	you lost or are losing other health insurance coverage and received a notice from your prior insurer saying you were eligible for guaranteed sue of a Medicare supplement insurance policy, or that you had certain rights to buy such a policy, you may be guaranteed acceptance in one or ore of our Medicare supplement plans. Please include a copy of the notice from your prior insurer with your application. PLEASE ANSWER ALL UESTIONS. Please mark Yes or No below with an "X" to the best of your knowledge.						
	(B) Did you enroll in Medicare Pa	art B in the la	nths?					Yes 🖵 No
	(C) If yes, what is the effective date?  (D) Are you covered for medical assistance through the state Medicaid program? (NOTE TO APPLICANT: If you are participating in a "Spend-Down Program" and have not met your "Share of Cost," please answer "NO" to this question.)  (a) If yes, will Medicaid pay your premiums for this Medicare supplement policy?  (b) Do you receive any benefits from Medicaid OTHER THAN payments toward your Medicare Part B premium?  (c) If you had coverage from any Medicare plan other than original Medicare within the past 63 days (90 days in WY) (for example, a Medicare Advantage plan, or a Medicare HMO or PPO), fill in your start and end dates below. If you are still covered under this plan, leave "END" blank.  (a) If you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare							
	supplement policy?  (b) Was this your first time in this type of Medicare plan?  (c) Did you drop a Medicare supplement policy to enroll in the Medicare plan?  (F) Do you have another Medicare supplement policy in force?						□ Yes □ No □ Yes □ No □ Yes □ No	
	(a) If so, with what company, and what plan do you have?  (b) If so, do you intend to replace your current Medicare supplement policy with this policy?							
	employer, union or individual plan)							
	Start date		Id Date	2.7 mm				
	ANSWER THE FOLLOWING QUESTIONS IF APPLYING FOR LIFE INSURANCE:  6. Is the Proposed Insured a legal citizen of the United States or its possessions?  If "No," is the Proposed Insured a Permanent Resident?  Yes No If "No," coverage is not available.  If "Yes," provide the following information as shown on the Permanent Resident Card:							
			RESIDI			CARD EXP		w
7.	7. PRESENT INSURANCE: Does the Proposed Insured have any life insurance or annuities currently in force or pending with any company?						Yes Yo	
Name of Company			Polic	İ	Type of Policy	Coverage To Be Replaced?	Termination Date MoYr.	
							Yes No	
		T					Yes No	
8.	1	Relationship	Social Security No. (If known			Address		Telephone No.
	Jone D. Doe	Wife	000-00-000	12		50me		Same
	Name of Contigent Beneficiary(ies)	Relationship	Social Security No. (If known)		Address			Telephone No.
	John D. Doedr	son	000-00-000	3	Same			same
	Name of Payor (If othger than Insured)	Relationship	Social Security No. (If kno	own)	Address			Telephone No.
	Name of Owner (If othger than Insured)	Relationship	Social Security No. (If kno	own)		Address		Telephone No.
	manie or officer (if other than insured)	Literationship	Social Sociality 140. [II NIII	71111		/ wal 000		

			S IN WY ONLY) GUARANTEE ISSUE, DO NOT ANSWER QUESTIC			
	<ul><li>(a) Acquired İmmune Deficient</li><li>Human İmmunodeficient</li><li>(b) any lipidosis, including</li></ul>	ciency Syndrome (Ancy Virus (HIV)? Gaucher's or Tay-S	had or been medically diagnosed with or treated for: AIDS), AIDS Related Complex (ARC), or tested positive for the Sachs or Wolman's?	Yes You		
10.	assistance with normal (b) been confined to a whe condition or on the advi (c) been medically advised	oital 3 or more time activities of daily li elchair or require t ce of a physician? I to have surgery o	es or to a nursing facility, or receiving home health care or ving, such as dressing, bathing, eating, transferring or toileting?he use of a wheelchair or motorized mobility aid due to a medical r treatment or hospital/nursing facility confinement and not done so?	Yes You		
			N 11 IS "YES," MEDICARE SUPPLEMENT AND LEVEL WHOLE FE MAY BE AVAILABLE. *Not available in AR, KS, MD, MO, NC, ND			
	In the last 3 years, has the	Proposed Insured	had, been medically diagnosed with, or treated for:	, , , , , , , , , , , , , , , , , , , ,		
12.	(a) heart attack, stroke (excluding transient ischemic attack (TIA) or mini stroke), congestive heart failure, or amputation due to disease?					
	Medication	Amount	Condition for Which Prescribed	Currently Taking?		
	none			☐ Yes ☐ No		
				☐ Yes ☐ No		
				☐ Yes ☐ No		
	Physician's name:	Dr. Bob 1 Healing 1		06.8907		
11	NOTICE TO THE DROPO	SED INSTIDED: /	a) You do not need more than one Medicare cumplement notice	(b) If you purchase		

14. NOTICE TO THE PROPOSED INSURED: (a) You do not need more than one Medicare supplement policy. (b) If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages. (c) You may be eligible for benefits under Medicaid and may not need a Medicare supplement policy. (d) If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension. (e) If you are eligible for, and have enrolled in a Medicare supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare supplement policy under these circumstances, and later lose your employer or union-based group health plan, your suspended Medicare supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan. If the Medicare supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension. (f) Counseling services may be available in your state to provide advice concerning your purchase of Medicare supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-Income Medicare Beneficiary (SLMB).

B 0115 STND AP2010 (6-10)

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15. I, the undersigned Applicant, hereby apply to Bankers Fidelity Life Insurance Company for a policy to be issued solely and entirely in reliance on my written answers to the above questions. I represent that the answers given are, to the best of my knowledge and belief, true. I agree the policy shall not be effective unless it has actually been issued, received by the Owner and the first premium paid and honored upon first presentation, all during the Proposed Insured's lifetime and before any change in the Proposed Insured's health as stated herein. I have received an outline of coverage and a "Guide To Health Insurance For People With Medicare." The undersigned Applicant and/or Proposed Insured and agent state that the Applicant and/or Proposed Insured have read or had read to him the completed application and that the Applicant and/or Proposed Insured realize that any false statement or material misrepresentation in the application may result in loss of coverage under the policy(ies), subject to the "Incontestability" and/or "Time Limit On Certain Defenses" provision of the policy. CAUTION: If the answers on this application are materially incorrect or untrue, Bankers Fidelity Life Insurance Company may have the right to deny benefits or contest your policy, subject to the "Time Limit On Certain Defenses" provision of the Policy. WARNING: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto may be committing a fraudulent insurance act, which is a crime and could subject such person to criminal and civil penalties. ☑ I am applying for a Medicare Supplement policy. I have received an outline of coverage and a "Guide To Health Insurance For People With Medicare" (if age 65 or older) I am applying for life insurance. I have received a "Life Insurance Buyer's Guide." Applicant's signature, if not Proposed Insured If "YES" which insurance: 

Medicare Supplement 

Life Insurance Complete Replacement Notice(s) as required. If the applicant is applying for Medicare Supplement: I have sold the following health insurance policies to the Proposed Insured which are still in force: I have sold the following health insurance policies to the Proposed Insured within the past 5 years which are no longer in force: nono I, the undersigned agent, certify that: (1) I have personally interviewed the Proposed Insured; (2) I have accurately recorded the information supplied by the Applicant and/or Proposed Insured; and (3) I have given the Applicant and/or Proposed Insured an outline of coverage for the policy applied for and a "Guide To Health Insurance For People With Medicare." (if applying for Medicare Supplement) and a "Life Insurance Buyers Guide," (if applying for Life Insurance). I certify that to the best of my knowledge and belief the Medicare Supplement coverage applied for herein does not duplicate coverage the Proposed Insured currently has in force (if applying for Medicare Supplement). Is the Proposed Insured related to you?  $\square$  Yes  $\square$  Yo If "Yes," explain relationship:  $\square$  Self  $\square$ If "Yes," the co-signature of an independent third party is required. I certify that I have independently verified the Proposed Insureds identity as required by the USA Patriot Act (PL107-56) by viewing or through a U.S. Federal or state government-issued photo I.D.: ☐ Drivers License ☐ Passport ☐ Government-issued identification card ☐ Other , on Oo-Ol-(O Month, Day, Year

Co-signature (if required)

SERFF Tracking Number: BFLI-126620667 State: Arkansas
Filing Company: Bankers Fidelity Life Insurance Company State Tracking Number: 46097

Company Tracking Number: AR B 0114 PRF AP2010X3

TOI: MS09 Medicare Supplement - Other 2010 Sub-TOI: MS09.000 Medicare Supplement Other 2010

Product Name: Combination Applications

Project Name/Number:

## **Supporting Document Schedules**

Item Status: Status

Date:

07/19/2010

Satisfied - Item: Flesch Certification Accepted for Informational

**Purposes** 

Comments:

Attachments:

Guaranty Association.pdf Consumer Notice.pdf

B 0114 PRF AP2010X3 Flesch Cert.pdf

Item Status: Status

Date:

Satisfied - Item: Application Approved 07/19/2010

Comments: Attachment:

AR B 0114 PRF AP2010X3 Forms Use List.pdf

Item Status: Status

Date:

Bypassed - Item: Health - Actuarial Justification
Bypass Reason: N/A as this is for applications

Comments:

Item Status: Status

Date:

Bypassed - Item: Outline of Coverage

**Bypass Reason:** N/A as this filing is for applications.

**Comments:** 

Item Status: Status

Date:

Satisfied - Item: Statement of Variability Accepted for Informational 07/19/2010

Company Tracking Number: AR B 0114 PRF AP2010X3

TOI: MS09 Medicare Supplement - Other 2010 Sub-TOI: MS09.000 Medicare Supplement Other 2010

Product Name: Combination Applications

Project Name/Number: /

Purposes

Comments:

Attachment:

B 0114 PRF AP2010X3 Statement of Variability.pdf

## LIMITATIONS AND EXCLUSIONS UNDER THE ARKANSAS LIFE AND HEALTH INSURANCE GUARANTY ASSOCIATION ACT

Residents of this state who purchase life insurance, annuities or health and accident insurance should know that the insurance companies licensed in this state to write these types of insurance are member of the Arkansas Life and Health Insurance Guaranty Association ("Guaranty Association"). The purpose of the Guaranty Association is to assure that policy and contract owners will be protected, within certain limits, in the unlikely event that a member insurer becomes financially unable to meet its obligations. If this should happen, the Guaranty Association will assess its other member insurance companies for the money to pay the claims of policy owners who live in this state and, in some cases, to keep coverage in force. The valuable extra protection provided by the member insurers through the Guaranty Association is not unlimited, however. And, as noted in the box below, this protection is not a substitute for consumers' care in selecting the insurance companies that are well managed and financially stable.

#### DISCLAIMER

The Arkansas Life and Health Insurance Guaranty Association ("Guaranty Association") may not provide coverage for this policy. If coverage is provided, it may be subject to substantial limitations or exclusions and require continued residency in this state. You should not rely on coverage by the Guaranty Association in purchasing an insurance policy or contract.

Coverage is NOT provided for your policy or contract or any portion of it that is not guaranteed by the insurer or for which you have assumed the risk, such as non-guaranteed amounts held in a separate account under a variable life or variable annuity contract.

Insurance companies or their agents are required by law to provide you with this notice.

The Arkansas Life and Health Insurance Guaranty Association C/o The Liquidation Division , 1023 West Capitol, Suite 2 Little Rock, Arkansas 72202

Arkansas Insurance Department 1200 West Third Street Little Rock, Arkansas 72201-1904

The state law that provides for this safety-net is called the Arkansas Life and Health Insurance Guaranty Association Act ("Act"). Below is a brief summary of the Act's coverages, exclusions and limits. This summary does not cover all provisions of the Act; nor does it in any way change anyone's rights or obligations under the Act or the rights or obligations of the Guaranty Association.

#### **COVERAGE**

Generally, individuals will be protected by the Guaranty Association if they live in this state and hold a life, annuity or health insurance contract or policy, or if they are insured under a group insurance contract issued by a member insurer. The beneficiaries, payees or assignees of policy or contract owners are protected as well, even if they live in another state.

#### **EXCLUSIONS FROM COVERAGE**

However, persons owning such policies are NOT protected by the Guaranty Association if:

- They are eligible for protection under the laws of another state (this may occur when the insolvent insurer was incorporated in another state whose guaranty association protects insureds who live outside that state);
- The insurer was not authorized to do business in this state;
- Their policy or contract was issued by a nonprofit hospital or medical service organization, an HMO, a fraternal benefit society, a mandatory state pooling plan, a mutual assessment company or similar plan in which the policy or contract owner is subject to future assessments, or by an insurance exchange.

## The Guaranty Association also does NOT provide coverage for:

- Any policy or contract or portion thereof which is not guaranteed by the insurer or for which the owner has
  assumed the risk, such as non-guaranteed amounts held in a separate account under a variable life or
  variable annuity contract;
- Any policy of reinsurance (unless an assumption certificate was issued);
- Interest rate yields that exceed an average rate;
- Dividends and voting rights and experience rating credits;
- Credits given in connection with the administration of a policy by a group contract holder;
- Employers' plans to the extent they are self-funded (that is, not insured by an insurance company, even if an insurance company administers them);
- Unallocated annuity contracts (which give rights to group contract holders, not individuals);
- Unallocated annuity contracts issued to/in connection with benefit plans protected under Federal Pension Benefit Corporation ("FPBC") (whether the FPBC is yet liable or not):
- Portions of a policy or contract to the extent assessments required by law for the Guaranty Association are preempted by State or Federal law;
- Obligations that do not arise under the policy or contract, including claims based on marketing materials or side letters, riders, or other documents which do not meet filing requirements, or claims for policy misrepresentations, or extra-contractual or penalty claims;
- Contractual agreements establishing the member insurer's obligations to provide book value accounting guarantees for defined contribution benefit plan participants (by reference to a portfolio of assets owned by a nonaffiliated benefit plan or its trustees).

#### LIMITS ON AMOUNT OF COVERAGE

The Act also limits the amount the Guaranty Association is obligated to cover: The Guaranty Association cannot pay more than what the insurance company would owe under a policy or contract. Also, for any one insured life, the Guaranty Association will pay a maximum of \$300,000 – no matter how many policies and contracts there were with the same company, even if they provided different type of coverages. Within this overall \$300,000 limit, the Association will not pay more than \$300,000 in health insurance benefits, \$300,000 in present value of annuity benefits, or \$300,000 in life insurance death benefits or net cash surrender values – again, no matter how many policies and contracts there were with the same company, and no matter how many different types of coverages. There is a \$1,000,000 limit with respect to any contract holder for unallocated annuity benefits, irrespective of the number of contracts held by the contract holder. These are limitations for which the Guaranty Association is obligated before taking into account either its subrogation and assignment rights or the extent to which those benefits could be provided out of the assets of the impaired or insolvent insurer.

## BANKERS FIDELITY LIFE INSURANCE COMPANY

Atlanta, Georgia

The following information is being provided to you in accordance with Act 197 of the Arkansas Department of Insurance Regulations:

### **Bankers Fidelity Life Insurance Company**

Policyholder Service Department 4370 Peachtree Road, N.E. Atlanta, Georgia 30319 Toll-Free: 866-458-7500

Fax: (404) 926-4033 bflphs@atlam.com

If we at Bankers Fidelity Life Insurance Company fail to provide you with reasonable and adequate service, you should feel free to contact:

#### **Arkansas Department of Insurance**

Consumer Service Division 1200 West Third Street Little Rock, Arkansas 72201-1904 (510) 371-2640, (800) 852-5494 Fax: (501) 371-2749 insurance.consumers@arkansas.gov

#### Your Agent:

{Fld0240} {Fld0241} {Fld0242} {Fld0243} {Fld0244} {Fld0245}

This notice is for information only and does not become a part or condition of your policy.

# BANKERS FIDELITY LIFE INSURANCE COMPANY

Atlanta, Georgia

#### FLESCH SCORE CERTIFICATION

I hereby certify that the Flesch reading ease score of the above forms is as shown.

B 0114 PRF AP2010X3 - Application

Words:

380

Sentences:

20

Syllables: *Score:* 

623 58.99

B 0115 STND AP2010 - Application

Words:

466

Sentences:

19

Syllables:

666

Score:

61.03

Sharon A. White

Vice President; Legal/Compliance

06-08-2010

Date

# Application Forms: B 0114 PRF AP2010X3 and B 0115 STND AP2010 POLICY FORMS UNDERWRITTEN

#### Arkansas

The following policy forms and riders may be solicited:

Form Number	Description / Title	<b>Approved by State</b>
B 21092 A	Medicare Supplement Plan A	03-23-2010
B 21092 F	Medicare Supplement Plan F	03-23-2010
B 21092 F2	Medicare Supplement High Ded Plan F	03-23-2010
B 21092 G	Medicare Supplement Plan G	03-23-2010
B 21092 K	Medicare Supplement Plan K	03-23-2010
B 21092 R1	Household Premium Discount Rider	03-23-2010
B 9305	Short Term Care Nursing Facility Policy	05-16-1995
B 9305 R1 (R06-05)	Simple Interest Inflation Rider	12-28-2005
<b>-</b> -0.00		
B 20604	Endowment at Age 100	07-10-2006
B 20801	Level Whole Life Insurance	10-06-2008
B 20802	Graded Death Benefit - Modified Whole Life	12-02-2008
B 20803	Level Whole Life Insurance	10-21-2008
BFL-ADB	Accidental Death Benefit Rider	02-01-1989
BFL-WPD	Waiver of Premium for Disability Rider	02-01-1989
B 0108 WP NHC	Waiver of Premium for Nursing Home Conf.	08-21-1997
B 0109 TI ADB 50	Accelerated Death Benefit Rider	08-15-1997

## STATEMENT OF VARIABILITY

## **Combination Applications**

Forms: B 0114 PRF AP2010X3 B 0115 STND AP2010

<u>ITEM</u> <u>VARIABILITY</u>

Checkboxes for Medicare Supplement Plans ability to remove plans that are no longer offered or offer

additional standardized plans that are later approved by

the state

References to Household Discount ability to remove the offering of the Household Premium

Discount Rider at a later date if so desired

Checkboxes for Life Insurance ability to add or remove life insurance plans at a later

date